

# C U N e w s l i n e

Long Beach City Employees Federal Credit Union

3rd Quarter, 2007

[www.lbcefcu.org](http://www.lbcefcu.org)



Since 1936

LONG BEACH CITY  
EMPLOYEES FEDERAL  
CREDIT UNION



2801 & 2845  
Temple Avenue  
Signal Hill, CA 90755

## Office Hours

Monday:  
10:00 a.m. – 6:00 p.m.  
Tuesday – Friday:  
8:30 a.m. – 4:30 p.m.  
Closed Holidays

## Telephone Numbers

(562) 595-4725  
(800) 595-4725  
Touch Tone Teller  
(562) 426-1092

## Board of Directors

James Reed,  
*Chairman/President*

Terry Evans,  
*1st Vice Chair*

Charlie Parkin,  
*2nd Vice Chair*

John Kruse,  
*Secretary/Treasurer*

### *Directors*

Robert Austin  
Beverly Bartlow-Nieves  
Gary Kosoff  
Kathleen O'Connell

## Supervisory Committee

Kathleen O'Connell,  
*Chairperson*  
Jeff Johnson  
Ed Nelson  
Beverly Glavas  
Malcolm Oscarson

## Get Ready Now

More than a trillion dollars in adjustable rate mortgages are scheduled to reset this year. As a result, economic experts are predicting that foreclosures could double in 2007 and reach an even higher level in 2008.

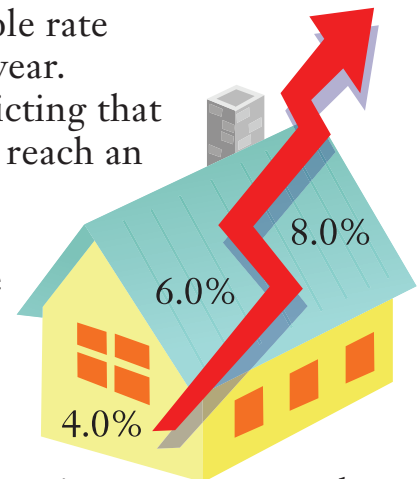
If you are a homeowner with a variable rate mortgage, you need to be proactive and protect yourself.

Many of you could see your home mortgage payment increase as much as 40-50% in the next 18 months.

If you are not prepared to handle such an increase you need a plan now, don't wait for something to happen. Review your loan documents and see when your next adjustment will occur. Call your bank or lender and find out the date of your next scheduled adjustment and the new interest rate and payment amount. Discuss your refinancing options and possible alternatives. Take matters in your own hands, do not wait for your lender or financial institution to contact you.

Members who have their mortgage loan with the credit union do not have to worry. We do not anticipate the need to adjust rates. For members who have a variable rate mortgage outside of the credit union, you may want to look at our loan product and compare rates and terms.

Our current maximum loan on a 1st Trust Deed is \$425,000 and our rates are more than competitive. We also hold and service all loans that we make. We do not sell our loans in the secondary market, so you know who your dealing with.



## *Food For Thought*

“MUCH OF THE SOCIAL HISTORY OF THE WESTERN WORLD OVER THE PAST THREE DECADES HAS BEEN A HISTORY OF REPLACING WHAT WORKED WITH WHAT SOUNDED GOOD”

..... Thomas Sowell

# PRODUCTS and SERVICES

- ▶ **Regular Share (Savings) Accounts**
- ▶ **Share Draft (Checking) Accounts:**
  1. Personal Checks
  2. Business Checks
  3. Custom Checks
- ▶ **Share Insurance – Up to \$150,000, per account:**
  1. Primary – NCUA
  2. Secondary – ASI
- ▶ **Loans:**
  1. Competitive Rates
  2. Insurance-CUNA Mutual
- ▶ **Money Orders**
- ▶ **Cashier Checks**
- ▶ **7 Day-24 Hour Account Access:**
  1. Touch Tone Telephone (562) 426-1092
  2. Website – (Secured) [www.lbcefcu.org](http://www.lbcefcu.org)
    - A. PC Home Banking
    - B. Bill Payer Service
    - C. Annual Reports
  3. ATM/POS Card - Member of the CO-OP Network
- ▶ **Credit Cards - VISA (Premier, Gold, Platinum)**
- ▶ **Automatic Payroll Deduction (APD)**
- ▶ **Direct Deposit Service (DDS)**
- ▶ **Electronic Fund Transfers (EFT)**
- ▶ **Automated Clearing House (ACH)**
- ▶ **Domestic Wire Transfers**
- ▶ **Toll Free 800 Number (California Only)**
- ▶ **Notary Service - Free**
- ▶ **Financial Counseling**
- ▶ **Consumer Information**
- ▶ **CUNA Mutual**
  1. Insurance Products
  2. Brokerage Services

Friendly, Efficient Service



## Dividend Rates For Period (October 1, 2007 – December 31, 2007)

### Regular Share Account:

#### Account Balance Ranges

\$ 0 - \$ 50.00
50.01 - 2,500.00
2,500.01 - 10,000.00
10,000.01 - 25,000.00
25,000.01 - 50,000.00
50,000.01 - 100,000.00
100,000.01 - and up

#### Dividend Rates\*

NONE
3.00%
3.25%
3.50%
3.75%
4.00%
4.25%

#### Annual Percentage Yields

#### (APY)\*\*

N/A
3.03%
3.29%
3.54%
3.80%
4.06%
4.32%

### Share Draft Account:

\$ 0 - \$ 50.00
50.01 - 2,500.00
2,500.01 - 10,000.00
10,000.01 - and up

NONE
2.00%
2.25%
2.50%

N/A
2.02%
2.27%
2.52%

\*Dividend Rates are established by the Board of Directors and are subject to periodic change, normally each quarter, based on current economic conditions and credit union earnings.

\*\* (APY) – Annual Percentage Yield assumes reinvestment of principal and dividends on a quarterly basis for one year at the stated dividend rate. Dividends are calculated and paid at the end of each quarter on all accounts with a balance in excess of the \$50.00 full share amount, utilizing the ACTUAL DAILY BALANCE, and a 365 DAY YEAR, (366 days in a leap year). The credit union calculates dividends on the full balance in the account each day at the stated dividend rate that corresponds to the applicable share balance range.

(APYE) - Annual Percentage Yield Earned is calculated at the end of each Quarter (Dividend Period), utilizing the AVERAGE DAILY BALANCE, and a 365 DAY YEAR, (366 days in a leap year). The (APYE) is printed on your Quarterly Statement as a percentage, and may differ from the (APY).

Funds earn dividends from the day of deposit until day of withdrawal. An account closed during the quarter will earn no dividend for the quarter.

If you have any questions or need any additional information, please contact the credit union office.

## Loan Rates For Period (October 1, 2007 – December 31, 2007)

Loan Type	Loan Rate	Loan Type	Loan Rate
Share Secured	5.50%-APR*	Used Watercraft & Trailer**	7.00%-APR*
Character/Unsecured	10.75%-APR*	Motorcycle**	6.50%-APR*
New Automobile/Truck		Stocks and Bonds	5.75%-APR*
1. Less than 20% Down**	6.00%-APR*	New Mobile Home	6.75%-APR*
2. 20% or More Down**	5.50%-APR*	Residential – Home Loans:	
Used Automobile/Truck		1. First Trust Deed:	
1. Less than 3 Years Old		A. 1-15 yr. Maturity	6.00%-APR*
Up To 100% Financing**	6.50%-APR*	B. 16-30 yr. Maturity	6.50%-APR*
2. More than 3 Years Old		2. Second Trust Deed	7.75%-APR*
Up to 90% Financing**	7.00%-APR*	3. Referral Service:	
New Recreational Vehicle**	6.00%-APR*	C/U Mortgage Corp.	Various
Used Recreational Vehicle**	7.00%-APR*		
New Watercraft & Trailer			
1. Less than 20% Down**	6.00%-APR*		
2. 20% or more Down**	5.50%-APR*		

\* Annual Percentage Rate (APR)  
\*\* Excludes cost for tax and license

The maximum Loan Rate the Credit Union can charge by law is 18%.

There are no Points charged on our Real Estate Loans, and no Prepayment Penalties on any Credit Union Loan.

All Loan interest is calculated utilizing the "Simple Interest" Method, which is the least expensive way to borrow.

The credit union provides financing for the purchase of vehicles, boats, and motorcycles.

We do not re-finance existing loans of this type.

We do business in accordance with the Federal Equal Credit Opportunity Act, but it is the Board of Director's policy to refuse credit to any credit union member who has caused the credit union a loss, regardless of whether or not that loss was the result of a bankruptcy proceeding.